



# Your investment property specialists

## 10 REASONS PEOPLE CHOOSE US

01

**OUR VISION** is to create successful clients for life, by understanding our client's needs, managing their risk, building strong relationships and going above and beyond with customer service.

06

**LARGE DATABASE** we have a huge database of prospective tenants & buyers. Whether it be securing new tenants or assisting to sell your investment or finding you a new investment, we have a large network we can tap into in addition to the open market to help meet your needs.

02

**LEADING BRAND** we are proud to be part of the First National Family, with 400 offices throughout Australasia we are not alone & have huge resources & training opportunities. We are a co-operative, not a franchise. This means our service to you is personal.

07

**MARKETING STRATEGIES** we understand the importance of ZERO vacancy. Our staff are rewarded on this criteria. We implement a wide range of techniques including, specialized software, professionally enhanced photos, featured listings, social media & virtual tours

03

**QUALIFICATIONS & TRAINING** our property managers are qualified with NZ Certification in Residential Property Management. We are committed to ongoing industry training. We are a member of REINZ & an Elite Partner of tenancy.co.nz.

08

**TECHNOLOGY** we have fully embraced this, using the best the industry has to offer. We have done this to give our team the tools to manage your property in an effective & efficient way which then allows them the time to build & maintain relationships & to manage your risks, so you don't need to.

04

**REPORTING** from monthly to EOY financial statements, quality detailed inspection & weekly leasing reports, quarterly newsletters with market updates & online 24/7 owner portal, you will feel in control without the stress of doing anything yourself.

09

**OUR TEAM** we have a diverse team who love their jobs! It's a gruelling industry but also very rewarding. We have a team of dedicated property managers, fantastic accounting & admin support & an experienced management team, & we even have our own in-house gardener/maintenance man.

05

**FAMILY BUSINESS** owned and operated by Joe and Sue Mullins for over 25 years, with James Mullins as the most recent shareholder. After working for the company in Property Management for 15 years, James now has serious skin in the game. Unlike a lot of other agencies, Property management is not treated as second tier, it is the HEART of our business.

10

**COMMUNICATION** is the essence of property management. We understand how important prompt & accurate communication is to achieve the best result for all concerned. We promise to understand & meet your expectations around this. People are our business, & our role is to communicate, educate & negotiate. We work WITH you to a level that meets YOUR needs.



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